# mearas

Your software solutions & services partner



## **About Us**



Mearas Technologies is an IT solutions & services company that is driven by its customers' business and technology imperatives.

With adoption of AI/ML technologies as part of our expertise, our service deliverables help our customers meet the objectives for which they make time & money investments with us as their IT partner.

Our expertise is backed by our product DNA and strong domain understanding & experience of the customers' side of the business. This innate understanding helps Mearas in delivering solutions & services that help meet business goals.

## **Our Vision**

Our vision is that of an agile, integrated & technology-enabled business world, where leaders are focused on strategy& business growth with the assurance that their technology infrastructure intelligently aligns and scales up with their changing and growing business needs

## **Our Mission**

We are on a mission to enable technology constantly align with and serve our customers' business goals. We enable our customers to leverage digital transformation and seamlessly grow their businesses. We endeavor to deliver digital, technology & data management solutions to help our customers make effective decisions to scale their growth while ensuring their customer's satisfaction

## **Our Differentiators**



We comprehend the ultimate business purpose that the customer's stakeholders would like to achieve.



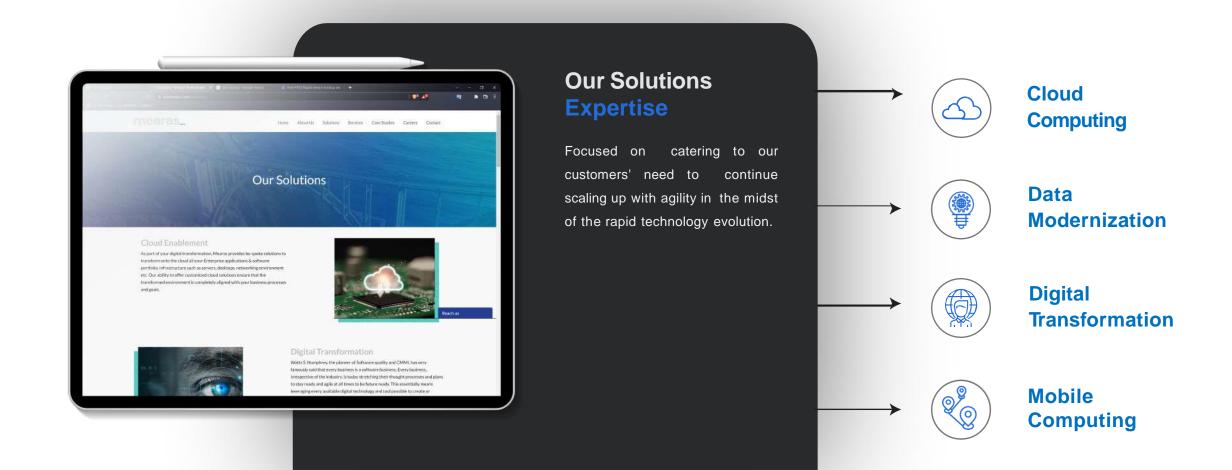
We help IT buyers align their scope of work & deliverables with the expectations of their internal users/business stakeholders.



A process-driven culture of high productivity across teams & profiles, thereby endeavoring to deliver more outcomes & value for the customer's investment

# Technology focused software solutions and services

## **Our Solutions**



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## **Our Services**



Application
Development and
Maintenance



Outsourced Product Development (ISV)



Managed Services (IT Infrastructure)





Dashboards for Analytics & Business Intelligence



E-Commerce Portal Development



Resources
Outsourcing & Staff
Augmentation



Verification & Validation, QA & Testing

## **Technology**

The choice of technologies we use to build solutions is driven by our customer's need for robust and scalable software infrastructure

## **Technology Stack**

#### Platforms

**Linux Servers** 

Windows Server 2012

#### Web Server

Apache Server

Parallels Remote Application

Server (RAS)

IIS 7.0+

#### Front-End Programing

HTML5, CSS3, AJAX, React, Angular JS, Node JS, JQUERY, BootStrap, JavaScript

#### Back-End Programing

Python, Java, PHP, Ruby, R Programming, Scala, NET framework/.NET Core

#### Database

MySql, Amazon RDS

#### •IDE

**Eclipse** 

Visual Studio Online

#### Version Management

GIT

TFS now known as Visual Studio Team

Service

### **Cloud Expertise**

AWS

Microsoft Azure

Google Cloud Platform(GCP)

#### Cloud Services

Software, Platform and

Infrastructure

#### Other Cloud Capabilities

Application programming interfaces (APIs)

Database management Network management

Development and operations (DevOps)

Machine learning and Al

Cloud security
Hybrid cloud
Cloud storage
Cloud automation

Performance testing, metrics and analytics

## **Engagement approach**



#### **Discovery**

- **Eco-system**
- Challenges & expectations



#### **Analysis**

- AS-IS
- Processes & systems
- Requirement understanding from IT/users/executive teams



#### **Approach**

- **Solution & Services** recommendation
- **Broad SOW**
- **Broad architecture**
- **Technology**
- Outcome & impact
- Integrations



#### Review

- **Approach** review
- Stakeholder inputs
- Revise approach



#### SoW

- **Deliverables &** outcome
- Timelines
- Methodology
- R&R
- Project plan
- Investment proposal

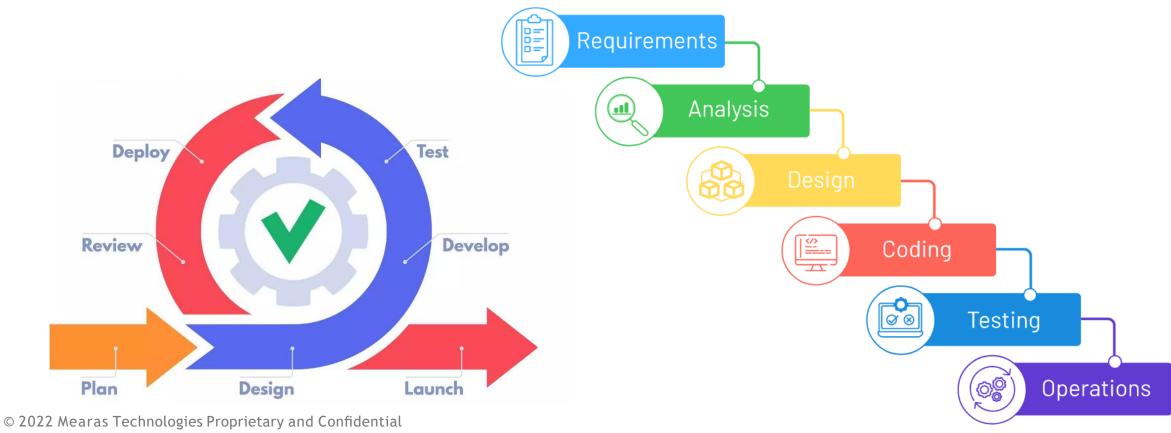


Sign-off

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## **Delivery methodologies**

The choice & recommendation of methodology depends on the nature of each project



### **Al Enabled Email Automation Platform**

mailPunch is a platform with an easy-to-navigate user interface which allows users to plan, schedule & execute effective email marketing campaigns. mailPunch features address key pain points of email marketing and its reporting & analysis

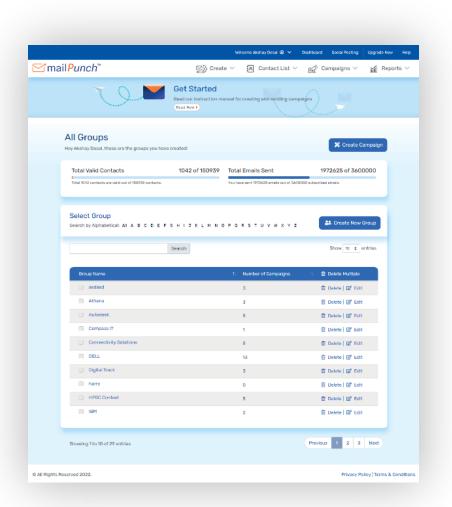
- Al Driven List Validation
  - Al Driven auto-cleansing of all your contact lists, every 30 days, while you do other work
- Pre-designed Templets with Editor mailPunch allows you to customize your templates as per your brand guidlines
- Social Media Posting
   Unlimited & concurrent social media posting to maximize your digital outreach
- Interactive Dashboard
   Navigate to all the important modules and pages through the dashboard

Real Time Reports

In depth, real time reports and comparative analysis on campaign

Quick Campaign Process

Easy flow of campaign creation which helps user to complete his process by staying on the same page



### **Inside Sales CRM**

A CRM developed for an inside sales & lead gen execution team to streamline sales and lead specific information, provide analysis & reporting, and track productivity. The CRM is designed to automate lead generation, database management, and related HR & Finance processes.

#### Key value

- Process Automation
- Integrated features & functionality
- Performance tracking at all levels
- Financial tracking
- Client Analysis
- •Real-time reporting

#### • The CRM stakeholder modules Include:

Inside sales team, Team Leads, Inside Sales Manager, Marketing Manager, Executive Team, Finance & HR team

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#### Reports

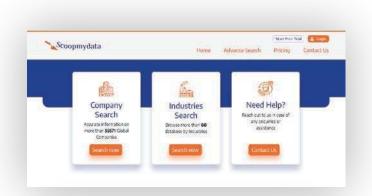


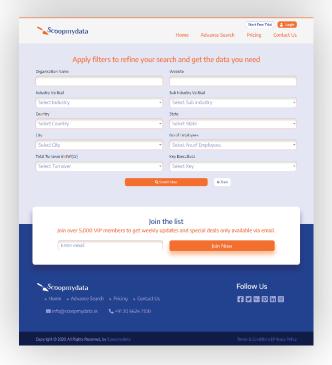
### **Database Respository Platform**

Scoopmydata offers a thoroughly researched and verified database of contacts & companies to accomplish your marketing & sales objectives.

#### **Advanced Search**

- •Apply filters to refine your search and get the data you need
- •Preview the data fetched for you and add number of contacts that you need to purchase in car
- •Manage your cart with multiple searches as per your requirement and proceed to checkout and download databases





### **OEM Sales contest portal**

The sales contest portal is built for a Technology OEM to encourage their partners to use their sales portal which gives them access to product intelligence, technology trends, product features, pricing, services etc. Partners who register on the portal can participate in a contest by completing the listed tasks listed,

#### **User modules: Admin & User**

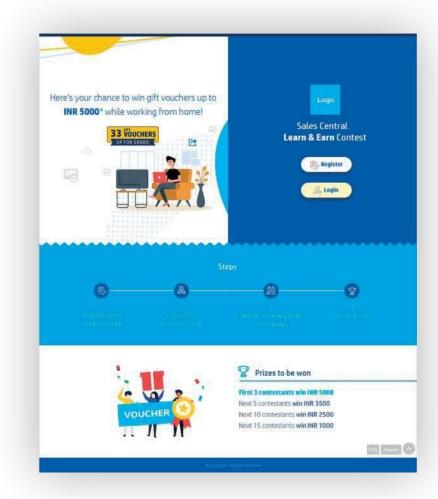
#### **Admin**

Admin creates tasks which will be visible to all the users weekly. The contest period is 4 weeks and the admin shall create 20 tasks in this period. Once the users submit the screenshots of the tasks, admin can review the screen- shots and approve the task.

#### User

Users can see 5 tasks per week. They need to perform the task and upload the screen shot of the task to be performed, If the tasks have been declined by admin, the users need to reperform the tasks.

The entire process is built seamlessly as part of the portal



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# Thank You



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